

Charles Palmer
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Objective:

I am seeking to permanently relocate to Florida or coastal area as a long term Resident Manager/Maintenance with my wife with a stable self-storage facility.

Qualifications:

With extensive sales and management experience, marketing, training and collections background, I am creative and resourceful in developing new ideas and problem solving. Having strong organizational skills and able to multi-task; I am detailed oriented and efficient; proficient in Microsoft software. Experienced in maintenance, painting, staining, carpentry, landscaping and remodeling; paying great attention to detail.

Experience:

Property Management Maintenance

11/09 to Present (trial basis)

Property Management team position with my wife in a mobile home park and for rental properties in the area employed by private owner. Responsible for rehab, turnovers in a timely manner, home maintenance (including 24 hour emergencies), plumbing, minor electrical, painting, carpentry and general property maintenance to include landscaping. We accepted this position on a trial basis and will discuss upon interview.

Professional Painter, Handyman, Carpenter, Property Maintenance, Landscaper

Self Employed

4/08 to Present

Provide interior and exterior painting, staining, carpentry, cabinetry, remodeling and general property maintenance to include landscaping. Although I have been doing this full time since April 2008, have approximately twenty years experience part-time.

Sales Manager

7/06 to 4/08, MPH Publishing, Canton and Asheville, NC

Independent marketing consultant; creating advertising promotions and sales of real estate presentation folders and menus for restaurants; developed hotel guides.

Sales

08/01 - 06/06, IBS Marketing, Menahga, MN

Created advertising promotions by performing business to business sales of restaurant placemats, menus, hotel guides, real estate presentation folders and various publications. Worked with clients to develop direct mail concepts. Relocated to North Carolina.

Marketing Associate

11/00 - 08/01, Northern Lights Casino, Walker, MN

Created and coordinated promotional activities with casino management, employees and marketing personnel for successful implementation; evaluated marketing success ratings. Designed graphics for media and printing companies using various promotional materials.

Sales Manager

07/98 - 07/00, Pal-Mar Graphics,
Park Rapids, MN

Developed and retained client base for printing. Trained and supervised sales staff and increased sales through innovative advertising.

Sales Manager

03/97 - 06/98, Eagle Printing, Bemidji, MN

Established and preserved client base for printing. Guided telemarketing sales representatives successfully, increasing profits.

Sales Associate/Press Operator

02/93 - 04/96, Paul's Printing, Park Rapids, MN

Maintained current accounts and developed new business; operated an AB Dick 360 printing press.

Telemarketing Sales Representative Supervisor

08/91 - 12/92, Telenet Systems,
New York Mills, MN

Hired and supervised telemarketers and created sales pitches to achieve new sales performance records.

US Navy, Communications Technician, Honorable discharge 1978

Education:

RJ White Technical College, Indianapolis, IN, 1980

Bachelor of Arts in Graphic Arts with emphasis in marketing, graphic design and printing.

Riley High School, South Bend Indiana, 1973

References available upon request.