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# Jim Lewis

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- Objective                      A position in sales/management focusing on sales, training, supervision and product development.
- Experience                      2009- Present              Assured Self Storage                      Irving, TX  
**Resident Manager**
- **Sales, marketing, collections, MIT training, sales trainer, Web based SiteLink, & PTI gate.**
  - **Maintenance, auctions, climate & non units & traveling site manager.**
- 2008-2009                      U-Stor                      Wichita, KS.  
**Resident Manager**
- **Sales, marketing, collections, computer programs and file system. SiteLink experience.**
  - **Maintenance, auctions and various other duties.**
- 2007-2008                      Joe's Carpet                      Kansas City, MO.  
**Manager**
- . Manage 25,000 s.ft. warehouse sales arena
  - . Job costing, Inventory, Purchasing, Personnel
  - . Increased Sales from previous year 20%
- 2004-2006                      AdvantaClean                      Orlando, FL  
Sales/Project Manager
- . Fire, Mold, Water Remediation & Air Duct Hygiene
  - Sales and Marketing Account Management
  - Worked 04 Florida Hurricanes Commercial & Residential
  - Project Manager of New Orleans VA Medical Center Commercial Duct Cleaning 6 Month project
- 1996–2004-2006-07              Shaw/Floors Direct                      Orlando, FL.  
District Sales Manager
- Increased regional sales from \$2.5 million to \$6.7 million.
  - Managed 20 sales representatives in 4 stores.
  - Implemented training course for new recruits — speeding profitability.
  - Designed store layouts for increased usage and sales profits.

	1991-1996	Contract Carpets	Kissimmee, Fl.
		Senior Sales Representative	
		<ul style="list-style-type: none"> <li>▪ Brought back the retail sector to business.</li> <li>▪ Tripled sales volume and moved old inventory.</li> <li>▪ Public relations through civic and trade organizations.</li> </ul>	
	1977-1991	O'Dell Lewis Carpets	Apopka, Fl.
		Vice President / Manager	
		<ul style="list-style-type: none"> <li>▪ Rated as 1 of the finest retail decorating stores in Central Fl.</li> <li>▪ Landed major developers and builders in the high end market.</li> <li>▪ Created displays to create profitable sales.</li> </ul>	
	1974-1977	United States Air Force	Several Locals
		<ul style="list-style-type: none"> <li>▪ Basic Training and Technical Training</li> <li>▪ Expert Marksman</li> <li>▪ Classified Duties</li> </ul>	
Education	1971-1974	Osceola High School	Kissimmee, Fl.
		Graduated with Business Law and Drama background.	
		Sports- Baseball & Tennis	
		Several Business Management Courses & Industry Training	
Community Svc.		Rotary, Sertoma, Elks, Toastmasters, City Council Candidate, Re-development board, V.P. Central Fl. Floorcovering Assoc. plus more.	